



H1 2014 Roadshow

Investor presentation



Summary

- H1 2014 key figures
- Focus on Cash Flow
- What we have achieved since 2010
- Next key priorities

H1 2014 key figures

H1 results
above
expectations

- EBITDA excl. Edison: €9,189m
- EBITDA: €9,608m
- Net income – Group share: €3,117m
- Net financial debt: €30.6bn
- Net financial debt/EBITDA

+5.3%⁽¹⁾

+2.8%⁽¹⁾

+8.3%

Net financial debt/
EBITDA: 1.9x

Strong
operating
performance

- **Nuclear:** Improvement in duration of planned outages
 - France: +1.6TWh to 208.8TWh
 - United Kingdom: up 2.0TWh to 30.9TWh
- **Hydro:** Good level of output given exceptional basis of comparison in H1 2013
 - France: 21.8TWh vs. 25.2TWh in H1 2013
- **EDF Énergies Nouvelles:** Output up 10% vs. H1 2013 – 5GW in net installed capacity

2014 French nuclear
output target reiterated
between 410 and
415TWh

Positive change in cash flow after net investments (1/2)

<i>in millions of €</i>	H1 2013 ⁽¹⁾	H1 2014	Δ%	
EBITDA	9,316	9,608	3.1%	2.8%⁽²⁾
Non-cash items and change in accrued trading income	(31)	(1,048)		
Net financial expenses disbursed	(954)	(859)		
Income tax paid	(965)	(1,264)		
Other items o/w dividends received from associates	340	631 ⁽³⁾		
Operating Cash Flow	7,706	7,068	-8.3%	
Δ WCR	(2,727)	(829)		
Net investments excluding strategic operations ⁽⁴⁾	(6,332)	(5,615)		
Cash Flow after net investments	(1,353)	624		



(1) Data restated for the impact of IFRS 10 & 11

(2) Organic growth at constant scope and exchange rates

(3) O/w exceptional dividend of €290m received from CENG

(4) Net investments excluding Linky and strategic operations

Change in cash flow (2/2)

<i>in millions of €</i>	H1 2013⁽¹⁾	H1 2014
Cash Flow after net investments	(1,353)	624
Net investments allocated to strategic operations ⁽²⁾	179	(27)
Dedicated assets	2,376	110
Cash Flow before dividends	1,202	707
Dividends paid in cash	(184) ⁽³⁾	(1,361)
Interest payments on hybrid issues	-	(223)
Cash Flow after dividends	1,018	(877)

What we have achieved since 2010

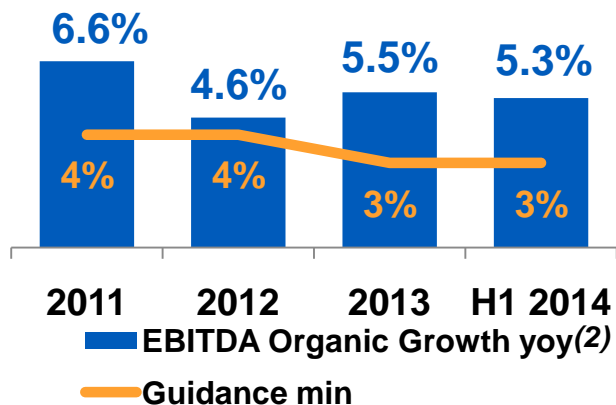
Portfolio Rationalisation

Financial structure improvement

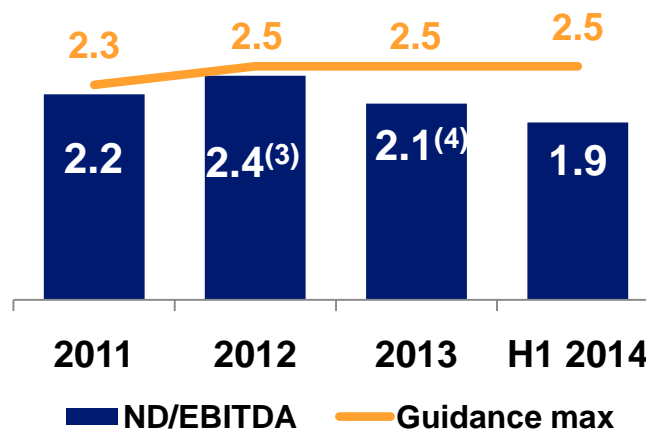
- Exiting low-growth activities (EnBW and SSE disposals)
- Renewables: 100% control of EDF EN
- Gas: full control of Edison
- Energy Services: Dalkia

- Increased average maturity of gross debt: 12.4 years⁽¹⁾ at end June 2014
- Reduced average coupon: 3.5% at end June 2014
- The best credit profile in the sector
- Development of appropriate financing tools for EDF investments profile

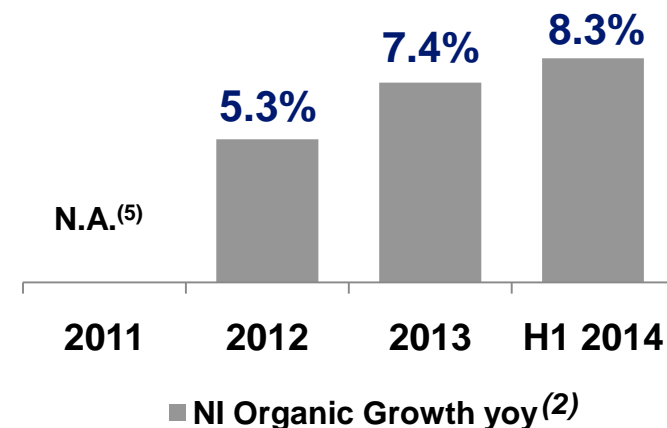
EBITDA growth⁽²⁾ vs. Guidance



Net Debt / EBITDA vs. Guidance



Net Income Group Share growth⁽²⁾ evolution



(1) After redemption of the retail bond, which reached maturity in July 2014, the average maturity is 13.2 years for an average coupon that remains at 3.5%

(2) Organic growth at constant scope and exchange rates

(3) Pro forma after the allocation of the CSPE receivable to dedicated assets on 13 February 2013 and subtraction of €2.4bn from the dedicated assets portfolio, enabling 100% coverage of the EDF nuclear liabilities that are eligible for dedicated assets

(4) Hybrid issuance booked as equity due to their characteristics and in compliance with IFRS

(5) 2011 Net Income Group Share 3x vs. 2012

Next key priorities

New tariff formula

- New decree by fall 2014

Nuclear CAPEX and life extension

Existing nuclear assets

- Discount rate
- CIGEO
- Dedicated Assets

Nuclear New Build in the UK

- Hinkley Point C agreement
- Strike price: £92.5/MWh⁽¹⁾/IUK guarantee⁽²⁾: 65%

Assets optimisation

2018 vision

- Operational cost control
- Working Capital requirement plan
- Positive cash flow after dividend in 2018