

### **CREDIT OPINION**

17 May 2016

# Update

Rate this Research



#### RATINGS

#### Electricite de France

Paris, France
A2
LT Issuer Rating
Negative

Please see the ratings section at the end of this report for more information. The ratings and outlook shown reflect information as of the publication date.

#### **Analyst Contacts**

**Paul Marty** VP-Senior Credit Officer

Monica Merli MD-Infrastructure Finance

#### CLIENT SERVICES

Americas	1-212-553-1653
Asia Pacific	852-3551-3077
Japan	81-3-5408-4100
EMEA	44-20-7772-5454

# Electricite de France

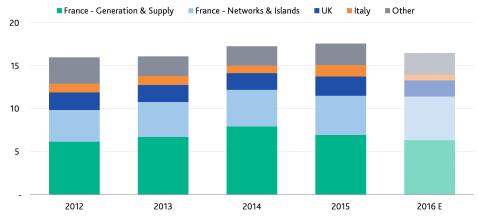
Update Following Recent Downgrade to A2 Negative

# **Summary Rating Rationale**

Electricite de France's (EDF) A2 senior unsecured ratings with negative outlook reflect (1) its exposure to declining market power prices in France and the UK which will exert downward pressure on credit metrics as hedges roll off; (2) increasing competition in its domestic supply market; and (3) the group's substantial investment programme required to upgrade the French nuclear fleet and the resulting negative free cash flows. These challenges are balanced by (1) the scale and breadth of EDF's businesses in France, which account for nearly two thirds of EBITDA; (2) the diversification implied by sizeable positions in generation and supply in other European markets; and (3) the stabilising contribution to earnings from its French regulated networks and island activities. From the financial risk perspective, our guidance for the current rating includes funds from operations (FFO)/net debt in the mid to high teens in percentage terms. Finally, the A2 rating incorporates two notches of uplift given the French government's 84.9% ownership.

Exhibit 1

Lower power prices will exert pressure on EDF's EBITDA (in € billion)



The 2016 estimate represents Moody's forward view; not the view of the issuer. Source: EDF, Moody's Investors Service estimates

# **Credit Strengths**

- » Leading and still dominant position as electric utility in France
- » Regulated activities and geographic diversification support cash flow stability
- » Expectation of high support from the French government given 84.9% state ownership

# **Credit Challenges**

- » Low power prices will exert pressure on cash flows as hedges roll off
- » Increasing competition in the French supply market
- » Significant capex programme results in negative free cash flows
- » Execution risk associated with EDF's action plan

## **Rating Outlook**

The negative outlook reflects (1) the execution risk associated with certain elements of EDF's action plan, notably the disposal of commodity-exposed activities; (2) that the action plan does not address the fundamental challenge faced by EDF, that is power prices at a level which currently does not allow the group to cover the required investments and earn a return on those; and (3) the incremental risks associated with the Hinkley Point C (HPC) nuclear power station project in the UK, should it go ahead.

# Factors that Could Lead to an Upgrade

Given the current negative outlook, upward rating pressure is unlikely in the medium term. The outlook could be returned to stable provided that (1) EDF decides not to proceed with the HPC nuclear project; (2) it demonstrates progress on its action plan so as to maintain financial ratios well in line with the guidance above on a permanent basis; and (3) clarity develops on regulatory measures such as carbon price floor or capacity payments that would support EDF's business model.

### Factors that Could Lead to a Downgrade

The ratings could be downgraded if (1) the HPC project were to go ahead; (2) credit metrics fall below our guidance for the A2 rating, which includes FFO/net debt in the mid to high teens in percentage terms; (3) progress on EDF's action plan and the regulatory measures described above fail to materialize; or (4) EDF were to be significantly exposed to AREVA NP's liabilities. In addition, downward rating pressure could arise if a change in the group's relationship with the government were to cause Moody's to remove the uplift for government support, or if there were to be a significant downgrade of France's government rating.

# **Key Indicators**

Exhibit 2
EDF's key adjusted indicators

Electricité de France					
	12/31/2015	12/31/2014	12/31/2013	12/31/2012	12/31/2011
(CFO Pre-W/C + Interest) / Interest	5.0x	4.7x	4.8x	4.4x	3.9x
FFO / Net Debt	18.1%	18.4%	20.5%	18.4%	19.2%
RCF / Net Debt	15.2%	14.3%	16.6%	14.7%	14.8%

[1] All ratios are based on 'Adjusted' financial data and incorporate Moody's Global Standard Adjustments for Non-Financial Corporations. Source: Moody's Financial Metrics™

Note: For definitions of Moody's most common ratio terms please see the accompanying <u>User's Guide</u>. Source: Moody's Investors Service

This publication does not announce a credit rating action. For any credit ratings referenced in this publication, please see the ratings tab on the issuer/entity page on www.moodys.com for the most updated credit rating action information and rating history.

# **Detailed Rating Considerations**

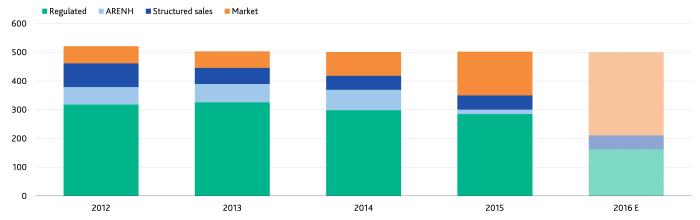
#### Low power prices will exert pressure on cash flows as hedges roll off

We estimate that market-exposed generation activities account for approximately 50% of EDF's EBITDA. In addition, as its generation fleet is predominantly fixed cost in nature, with 85% of total output represented by nuclear and hydro, EDF is particularly exposed to movements in wholesale power prices.

As hedges roll off, lower power prices (current one-year forward baseload price in France is around €30/MWh) will exert pressure EDF's on cash flows. This pressure is arising at a time when EDF's domestic electricity volumes sold are increasingly exposed to market prices following the termination of regulated tariffs for mid-size and large business customers on 1 January 2016 (see exhibit below).

Exhibit 3

EDF's volumes sold in France are increasingly market-exposed (in TWh)



The 2016 estimate represents Moody's forward view; not the view of the issuer. Source: EDF, Moody's Investors Service estimates

We note the recent announcement by the French government that it will seek to introduce a carbon price floor for electricity in France. Although this would likely raise French wholesale power prices and hence have a positive impact on EDF's earnings given its low-carbon generation mix, there remains significant uncertainty as regards the timing and impact of this measure.

## Leading position as electric utility in France, although growing competition in the supply market

EDF is the leading generator in France with 98 GW of installed generation capacity. Annual domestic generation of 456 TWh (excluding French islands activities) or 84% of national power output mostly generated by nuclear and hydro plants, is matched by its downstream position, which consists of more than 27 million customer accounts, giving it some 80% of the end-user electricity market.

This market position, combined with the predominantly regulated nature of electricity tariffs until 2015, has historically underpinned the predictability of EDF's cash flows. However, growing competition in the supply market, as evidenced by a recent greater churn (see exhibits below), will exacerbate the pressure on generation earnings.

Exhibit 4
Incumbent share of the residential electricity supply market in France (%)

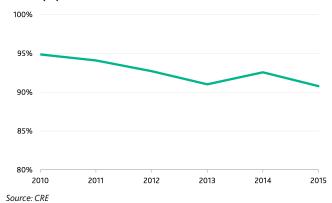
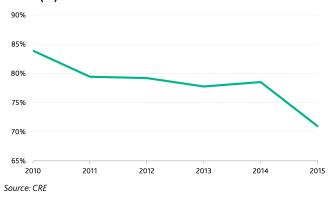


Exhibit 5
Incumbent share of the non-residential electricity supply market in France (%)

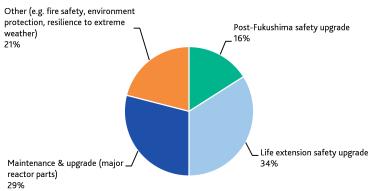


#### Significant capex programme creates execution risk and results in negative free cash flows

The A2 rating reflects that EDF faces a substantial capex programme over the next years, with limited flexibility to reduce significantly spending mostly because of the large investment required to maintain and upgrade the distribution network and nuclear fleet in France. The latter is estimated at €50 billion through 2025 and reflects (1) the ageing status of the existing fleet, which is 30 years old on average, as well as EDF's strategy to extend its lifespan beyond the current 40 years it records in its accounts; (2) the group's ongoing program to reduce unplanned outages and boost availability; and (3) more stringent nuclear safety requirements post-Fukushima (see exhibit below).

Exhibit 6

Split of EDF's nuclear capex programme shows limited flexibility



Source: Cour des Comptes

Other main projects include (1) the 1.6 GW Flamanville 3 nuclear plant, whose start has been delayed to late 2018; (2) the Linky smart meter project; and (3) expansion of renewable capacity through EDF EN. Overall, the group expects net investments to range between €12.5bn and €13.5bn per year over the next three years which, absent asset sales, will continue to result in negative free cash flows.

In addition, if the decision is eventually taken by EDF and its partner CGN (A3 negative) to start the construction of a new nuclear power plant at Hinkley Point C (HPC) in the UK, the significant scale and complexity of this project are likely to affect the group's business and financial risk profiles. The total construction cost of the project, which will be fully consolidated on EDF's balance sheet, is estimated at GBP18 billion with the first unit expected to be commissioned 115 months after final investment decision.

#### Regulated activities and geographic diversification provide cash flow stability

EDF's rating is supported by its regulated electricity distribution activities in France, whose revenues benefit from a high degree of visibility under the regulatory framework now in its fourth period (TURPE 4). French network activities accounted for 22% of group EBITDA in 2015. These exclude EDF's 100% ownership of transmission network owner and operator RTE, which has been equity-accounted since year-end 2010 for governance reasons. Regulated generation, network and supply activities in French islands, which accounted for 4% of group EBITDA in 2015, also provide a stabilizing contribution to earnings.

The group's activities outside of France account for roughly 35% of its EBITDA. Nearly half of that is generated by its nuclear assets in the UK and the fast growing renewables business of EDF EN, which should provide some ballast to the group's earnings outside France. At the same time, other activities, notably in Italy, remain exposed to a challenging operating environment.

## Action plan is positive for financial risk profile, but execution risk remains

EDF announced in April 2016 an action plan aimed at strengthening its balance sheet, which includes (1) a reduction in operating and capital expenditure; (2) an asset disposal programme of €10 billion; (3) proposing to shareholders the option to receive the dividend related to fiscal years 2016 and 2017 in shares; and (4) a €4 billion capital increase. EDF's main shareholder, the French government, subsequently indicated that it intends to exercise the option to take the dividend in shares and to subscribe to the proposed capital increase for €3 billion.

Whilst we view this plan as a positive step from a financial risk profile perspective, we note the execution risk associated with certain elements thereof, notably the disposal of commodity-exposed activities. Taking into account the planned disposals, we expect that EDF will demonstrate FFO/net debt in the mid to high teens in percent terms from 2017 onwards, a level which we view as consistent with the A2 rating.

## Planned acquisition of AREVA NP creates risks

The A2 rating factors in EDF's proposed acquisition of a majority stake in nuclear service provider AREVA NP for an indicative price of €2.5 billion (100% equity value). Whilst this will likely raise EDF's business risk profile given the latter's mix of activities, which includes an engineering and construction business exposed to large projects, we believe that the acquisition can be accommodated within the current rating as AREVA NP is expected to account for only a minor proportion of EDF's EBITDA.

Nevertheless, the A2 rating is also based on our expectation that EDF will have no material exposure to AREVA NP's liabilities associated with past and existing contracts in its engineering and construction business. Whilst both companies expect to be completely immunised against any risks related to AREVA NP's loss-making Olkiluoto 3 nuclear project in Finland, the details of how this would be structured are yet to be disclosed.

### **Expectation of high support from the French state**

Given the 84.9% stake held by the French government (Aa2 stable), EDF is considered a Government-Related Issuer (GRI) under Moody's methodology. Accordingly, and based on our estimate of high support in case of financial distress, the A2 rating factors in two notches of uplift from the group's standalone credit quality or Baseline Credit Assessment ("BCA") of baa1.

Our estimate of high support reflects (1) the strategic importance of EDF to the French government as the owner and operator of France's nuclear power plants, (2) the company's highly unionised and politically influential workforce and (3) the French government's track-record of supporting strategically important entities.

#### **Liquidity Analysis**

EDF's liquidity is underpinned by material cash flows, large holdings of cash and cash equivalents, and its committed bank facilities. At 31 December 2015, the group had €4.2 billion of cash and cash equivalents as well as €18.1 billion of liquid financial assets. In addition, unused committed credit facilities amounted to €11.4 billion, of which €0.8 billion matures within one year. We believe that these sources of liquidity are sufficient for the group to meet short-term debt maturities of €10.4 billion as well as capex and dividend payments over the next 18 months.

EDF's debt maturities are well spread, avoiding any significant concentration of refinancing risk. The next significant maturity is a €1.1 billion bond in October 2016.

# **Corporate Profile**

With EBITDA of €17.6 billion in 2015, Electricité de France S.A. is one of Europe's largest integrated utilities, providing electricity generation, transmission, distribution, and supply services. It has net installed generation capacity of 134 GW, of which 54% is nuclear, 24% thermal and 22% hydro and renewables. The group is organized along five business lines: (1) France (65% of 2015 EBITDA) where it is the dominant electricity generator, distributor through its subsidiary ERDF, and supplier; (2) UK (13%) through EDF Energy, the country's largest generator following the acquisition of British Energy; (3) Italy (8%) where it is the third largest generator through Edison S.p.A. (Baa3 negative); (4) other International (3%) which combines activities in central and western Europe as well as outside of Europe; and (5) other activities (11%) which include EDF Trading (Baa2 negative), EDF Energies Nouvelles, the group's wholly-owned vehicle for investment in renewables excluding hydro, as well as energy services through Dalkia.

EDF is listed on Euronext Paris with a market capitalization of approximately €21 billion. It is 84.9% owned by the French government (Aa2 stable).

# **Rating Methodology and Scorecard Factors**

EDF is rated in accordance with the rating methodology for <u>Unregulated Utilities and Unregulated Power Companies</u>, published in October 2014, and <u>Government-Related Issuers</u>, published in October 2014.

Exhibit 7
EDF's rating factors

Electricité de France				
Unregulated Utilities and Unregulated Power	Current 12/31/2015		Moody's 12-18 Month Forward View As of May 2016 [3]	
Companies Industry Grid [1][2]				
Factor 1 : Scale (10%)	Measure	Score	Measure	Score
a) Scale (USD Billion)	303	Aaa	Aaa	Aaa
Factor 2 : Business Profile (40%)				
a) Market Diversification		Α	A	Α
b) Hedging and Integration Impact on Cash Flow Predictability		A	A	Α
c) Market Framework & Positioning		Baa	Baa	Baa
d) Capital Requirements and Operational Performance		Ваа	Baa	Ваа
e) Business Mix Impact on Cash Flow Predictability		Aa	Aa	Aa
Factor 3 : Financial Policy (10%)				
a) Financial Policy		Ваа	Ваа	Baa
Factor 4 : Leverage and Coverage (40%)				
a) (CFO Pre-W/C + Interest) / Interest (3 Year Avg)	4.8x	Baa	4.5x - 5.5x	Baa
b) (CFO Pre-W/C) / Net Debt (3 Year Avg)	19.0%	Ва	16% - 19%	Ва
c) RCF / Net Debt (3 Year Avg)	15.3%	Baa	15% - 17%	Baa
Rating:				
a) Indicated Rating from Grid		Baa1		Baa1
b) Actual Baseline Credit Assessment Assigned				baa1
Government-Related Issuer	Factor			
a) Baseline Credit Assessment	baa1			
b) Government Local Currency Rating	Aa2			
c) Default Dependence	High			
d) Support	High			
e) Final Rating Outcome	A2			

<sup>[1]</sup> All ratios are based on 'Adjusted' financial data and incorporate Moody's Global Standard Adjustments for Non-Financial Corporations.

<sup>[2]</sup> As of 12/31/2015; Source: Moody's Financial Metrics™

<sup>[3]</sup> This represents Moody's forward view; not the view of the issuer; and unless noted in the text, does not incorporate significant acquisitions and divestitures

Source: Moody's Investors Service

# **Ratings**

Exhibit 8

Category	Moody's Rating
ELECTRICITE DE FRANCE	
Outlook	Negative
Issuer Rating	A2
Senior Unsecured	A2
Jr Subordinate	Baa2
Commercial Paper	P-1
EDF TRADING LIMITED	
Outlook	Negative
Issuer Rating	Baa2
EDISON S.P.A.	
Outlook	Negative
Issuer Rating	Baa3
Senior Unsecured -Dom Curr	Baa3
Source: Moody's Investors Service	

# **Moody's Related Research**

#### **RATING ACTION**

» Moody's downgrades EDF's ratings to A2; outlook negative, 12 May 2016

#### ISSUER COMMENT

- » Rising Cost of Nuclear Waste Storage Is Credit Negative for Electricité de France, 25 January 2016 (187253)
- » Electricité de France Sells No Electricity under Regulatory Price Mechanism, a Credit Negative, 10 December 2015 (136165)
- » Agreement with CGN brings EDF a step closer to Hinkley Point C, 22 October 2015 (1009441)
- » China General, EDF Move Closer to Committing to Nuclear Reactor Project, a Credit Negative, 28 September 2015 (184593)
- » Moody's says EDF's ratings unaffected following France downgrade, 21 September 2015 (1008375)
- » EDF Expects More Cost Overruns and Construction Delays at Flamanville Nuclear Reactor, 7 September 2015 (184145)
- » Moody's says EDF's ratings and outlook unchanged following strategic partnership agreement with Areva, 31 July 2015 (1007126)
- » Regulator's Prolonged Investigation of Electricite de France's Nuclear Plant Is Credit Negative, 22 June 2015 (182520)
- » EDF's anticipated acquisition of AREVA NP majority stake could be credit negative, 4 June 2015 (1005689)

#### SECTOR IN-DEPTH

- » Unregulated Utilities Would Benefit from Higher CO2 Price, but No Game Changer in Sight Yet, 30 June 2015 (1005857)
- » In France, Exposure to Weak Wholesale Power Prices Will Continue to Grow, 30 June 2015 (1005748)

#### SPECIAL COMMENT

- » After COP21: Decarbonisation Policies in the EU Will Continue to Shape the European Electricity Sector, 14 December 2015 (1011021)
- » Regulated and contracted earnings prove their worth, 19 November 2015 (185925)

## INDUSTRY OUTLOOK

» 2016 Outlook-Stable Outlook Reflects Improvement in Southern Europe, Weak Conditions in Germany, Nordics, 19 November 2015 (1009722)

To access any of these reports, click on the entry above. Note that these references are current as of the date of publication of this report and that more recent reports may be available. All research may not be available to all clients.

© 2016 Moody's Corporation, Moody's Investors Service, Inc., Moody's Analytics, Inc. and/or their licensors and affiliates (collectively, "MOODY'S"). All rights reserved.

CREDIT RATINGS ISSUED BY MOODY'S INVESTORS SERVICE, INC. AND ITS RATINGS AFFILIATES ("MIS") ARE MOODY'S CURRENT OPINIONS OF THE RELATIVE FUTURE CREDIT RISK OF ENTITIES, CREDIT COMMITMENTS, OR DEBT OR DEBT-LIKE SECURITIES, AND CREDIT RATINGS AND RESEARCH PUBLICATIONS PUBLISHED BY MOODY'S ("MOODY'S PUBLICATIONS") MAY INCLUDE MOODY'S CURRENT OPINIONS OF THE RELATIVE FUTURE CREDIT RISK OF ENTITIES, CREDIT COMMITMENTS, OR DEBT OR DEBT-LIKE SECURITIES. MOODY'S DEFINES CREDIT RISK AS THE RISK THAT AN ENTITY MAY NOT MEET ITS CONTRACTUAL, FINANCIAL OBLIGATIONS AS THEY COME DUE AND ANY ESTIMATED FINANCIAL LOSS IN THE EVENT OF DEFAULT. CREDIT RATINGS DO NOT ADDRESS ANY OTHER RISK, INCLUDING BUT NOT LIMITED TO: LIQUIDITY RISK, MARKET VALUE RISK, OR PRICE VOLATILITY. CREDIT RATINGS AND MOODY'S OPINIONS INCLUDED IN MOODY'S PUBLICATIONS ARE NOT STATEMENTS OF CURRENT OR HISTORICAL FACT. MOODY'S PUBLICATIONS MAY ALSO INCLUDE QUANTITATIVE MODEL-BASED ESTIMATES OF CREDIT RISK AND RELATED OPINIONS OR COMMENTARY PUBLISHED BY MOODY'S PUBLICATIONS AND MOODY'S PUBLICATIONS AND MOODY'S PUBLICATIONS ON TO NOT CONSTITUTE OR PROVIDE INVESTMENT OR FINANCIAL ADVICE, AND CREDIT RATINGS AND MOODY'S PUBLICATIONS ARE NOT AND DO NOT POVIDE RECOMMENDATIONS TO PURCHASE, SELL, OR HOLD PARTICULAR SECURITIES. NEITHER CREDIT RATINGS AND MOODY'S PUBLICATIONS COMMENT ON THE SUITABILITY OF AN INVESTMENT FOR ANY PARTICULAR INVESTOR. MOODY'S ISSUES ITS CREDIT RATINGS AND PUBLISHES MOODY'S PUBLICATIONS WITH THE EXPECTATION AND UNDERSTANDING THAT EACH INVESTOR WILL, WITH DUE CARE, MAKE ITS OWN STUDY AND EVALUATION OF EACH SECURITY THAT IS UNDER CONSIDERATION FOR PURCHASE, HOLDING, OR SALE.

MOODY'S CREDIT RATINGS AND MOODY'S PUBLICATIONS ARE NOT INTENDED FOR USE BY RETAIL INVESTORS AND IT WOULD BE RECKLESS AND INAPPROPRIATE FOR RETAIL INVESTORS TO USE MOODY'S CREDIT RATINGS OR MOODY'S PUBLICATIONS WHEN MAKING AN INVESTMENT DECISION. IF IN DOUBT YOU SHOULD CONTACT YOUR FINANCIAL OR OTHER PROFESSIONAL ADVISER. ALL INFORMATION CONTAINED HEREIN IS PROTECTED BY LAW, INCLUDING BUT NOT LIMITED TO, COPYRIGHT LAW, AND NONE OF SUCH INFORMATION MAY BE COPIED OR OTHERWISE REPRODUCED, REPACKAGED, FURTHER TRANSMITTED, TRANSFERRED, DISSEMINATED, REDISTRIBUTED OR RESOLD, OR STORED FOR SUBSEQUENT USE FOR ANY SUCH PURPOSE, IN WHOLE OR IN PART, IN ANY FORM OR MANNER OR BY ANY MEANS WHATSOEVER, BY ANY PERSON WITHOUT MOODY'S PRIOR WRITTEN CONSENT.

All information contained herein is obtained by MOODY'S from sources believed by it to be accurate and reliable. Because of the possibility of human or mechanical error as well as other factors, however, all information contained herein is provided "AS IS" without warranty of any kind. MOODY'S adopts all necessary measures so that the information it uses in assigning a credit rating is of sufficient quality and from sources MOODY'S considers to be reliable including, when appropriate, independent third-party sources. However, MOODY'S is not an auditor and cannot in every instance independently verify or validate information received in the rating process or in preparing the Moody's Publications.

To the extent permitted by law, MOODY'S and its directors, officers, employees, agents, representatives, licensors and suppliers disclaim liability to any person or entity for any indirect, special, consequential, or incidental losses or damages whatsoever arising from or in connection with the information contained herein or the use of or inability to use any such information, even if MOODY'S or any of its directors, officers, employees, agents, representatives, licensors or suppliers is advised in advance of the possibility of such losses or damages, including but not limited to: (a) any loss of present or prospective profits or (b) any loss or damage arising where the relevant financial instrument is not the subject of a particular credit rating assigned by MOODY'S.

To the extent permitted by law, MOODY'S and its directors, officers, employees, agents, representatives, licensors and suppliers disclaim liability for any direct or compensatory losses or damages caused to any person or entity, including but not limited to by any negligence (but excluding fraud, willful misconduct or any other type of liability that, for the avoidance of doubt, by law cannot be excluded) on the part of, or any contingency within or beyond the control of, MOODY'S or any of its directors, officers, employees, agents, representatives, licensors or suppliers, arising from or in connection with the information contained herein or the use of or inability to use any such information.

NO WARRANTY, EXPRESS OR IMPLIED, AS TO THE ACCURACY, TIMELINESS, COMPLETENESS, MERCHANTABILITY OR FITNESS FOR ANY PARTICULAR PURPOSE OF ANY SUCH RATING OR OTHER OPINION OR INFORMATION IS GIVEN OR MADE BY MOODY'S IN ANY FORM OR MANNER WHATSOEVER.

Moody's Investors Service, Inc., a wholly-owned credit rating agency subsidiary of Moody's Corporation ("MCO"), hereby discloses that most issuers of debt securities (including corporate and municipal bonds, debentures, notes and commercial paper) and preferred stock rated by Moody's Investors Service, Inc. have, prior to assignment of any rating, agreed to pay to Moody's Investors Service, Inc. for appraisal and rating services rendered by it fees ranging from \$1,500 to approximately \$2,500,000. MCO and MIS also maintain policies and procedures to address the independence of MIS's ratings and rating processes. Information regarding certain affiliations that may exist between directors of MCO and rated entities, and between entities who hold ratings from MIS and have also publicly reported to the SEC an ownership interest in MCO of more than 5%, is posted annually at www.moodys.com under the heading "Investor Relations — Corporate Governance — Director and Shareholder Affiliation Policy."

Additional terms for Australia only: Any publication into Australia of this document is pursuant to the Australian Financial Services License of MOODY'S affiliate, Moody's Investors Service Pty Limited ABN 61 003 399 657AFSL 336969 and/or Moody's Analytics Australia Pty Ltd ABN 94 105 136 972 AFSL 383569 (as applicable). This document is intended to be provided only to "wholesale clients" within the meaning of section 761G of the Corporations Act 2001. By continuing to access this document from within Australia, you represent to MOODY'S that you are, or are accessing the document as a representative of, a "wholesale client" and that neither you nor the entity you represent will directly or indirectly disseminate this document or its contents to "retail clients" within the meaning of section 761G of the Corporations Act 2001. MOODY'S credit rating is an opinion as to the creditworthiness of a debt obligation of the issuer, not on the equity securities of the issuer or any form of security that is available to retail investors. It would be reckless and inappropriate for retail investors to use MOODY'S credit ratings or publications when making an investment decision. If in doubt you should contact your financial or other professional adviser.

Additional terms for Japan only: Moody's Japan K.K. ("MJKK") is a wholly-owned credit rating agency subsidiary of Moody's Group Japan G.K., which is wholly-owned by Moody's Overseas Holdings Inc., a wholly-owned subsidiary of MCO. Moody's SF Japan K.K. ("MSFJ") is a wholly-owned credit rating agency subsidiary of MJKK. MSFJ is not a Nationally Recognized Statistical Rating Organization ("NRSRO"). Therefore, credit ratings assigned by MSFJ are Non-NRSRO Credit Ratings. Non-NRSRO Credit Ratings are assigned by an entity that is not a NRSRO and, consequently, the rated obligation will not qualify for certain types of treatment under U.S. laws. MJKK and MSFJ are credit rating agencies registered with the Japan Financial Services Agency and their registration numbers are FSA Commissioner (Ratings) No. 2 and 3 respectively.

MJKK or MSFJ (as applicable) hereby disclose that most issuers of debt securities (including corporate and municipal bonds, debentures, notes and commercial paper) and preferred stock rated by MJKK or MSFJ (as applicable) have, prior to assignment of any rating, agreed to pay to MJKK or MSFJ (as applicable) for appraisal and rating services rendered by it fees ranging from JPY200,000 to approximately JPY350,000,000.

MJKK and MSFJ also maintain policies and procedures to address Japanese regulatory requirements.

REPORT NUMBER 1028102

Contacts CLIENT SERVICES

Paul Marty 44-20-7772-1036 *VP-Senior Credit Officer* paul.marty@moodys.com

Monica Merli MD-Infrastructure Finance

monica.merli@moodys.com

44-20-7772-5433

 Americas
 1-212-553-1653

 Asia Pacific
 852-3551-3077

 Japan
 81-3-5408-4100

 EMEA
 44-20-7772-5454

