2019 At a glance

BE THE ENERGY FOR CHANGE.
Climate change is the greatest challenge facing the world in the 21st century. After a period of growing awareness, things are now starting to change. Citizens are beginning to make their voice heard, for example with the climate marches involving millions of people worldwide. Companies and regions are stepping up their initiatives with solutions – often very localised – to get the energy transition underway, which are having tangible and replicable results. Everywhere, it is becoming clear that we can lower our carbon footprint and care for the environment. At EDF, we are also taking positive action. As producers of low-carbon electricity, and providers of very low-carbon solutions to customers and regions, we are developing products so that everyone can be part of the energy transition, in their own lives, by adopting virtuous behaviour at home, at work, and on the move. EDF is helping new forms of mobility and new ways of producing and consuming electricity to emerge. Yes! Electricity can be a vector for sustainable growth and well-being. Be the energy for change. Energy that is increasingly carbon-free, greener, simpler and more efficient.
“We develop concrete solutions that support the emerging collective movement. Things are starting to happen and low-carbon electricity is clearly the energy that is changing everything.”

Jean-Bernard Lévy
Chairman and Chief Executive Officer
- How is EDF doing?

Jean-Bernard Lévy: Better! 2018 was the year in which the Group bounced back. We reached all our financial targets. Revenue increased to €69 billion, which is 4% higher than the previous year. EBITDA saw double-digit growth to €15.3 billion. And shareholders’ equity progressed too. This rebound is largely attributable to the people who work for EDF each and every day, and to the exceptional measures – asset divestments and an increase in our shareholders’ equity – that we have taken to get us through a difficult time, in part due to the low price of electricity on the wholesale market.

- Are things looking brighter at an operational level as well?

Jean-Bernard Lévy: Yes, the rebound is evident on both the commercial and industrial fronts. Nuclear generation in France came to 393.2 TWh, up by 14.1 TWh on the wholesale market. A difficult time, in part due to the low price of electricity on the wholesale market.

- How is EDF doing commercially?

Jean-Bernard Lévy: As electricity is an energy of the future, it attracts new competitors each year. Despite this, we have been able to weather the expected erosion in our customer base. In 2018, we performed extremely well commercially with several outstanding innovations for households. I am referring in particular to the new fully digital Digiwatt system, and Mon chauffage durable (financial aid for upgrading home heating) and LI7 by EDF, the first home services website.

- Does this rebound mean the end of the performance plan?

Jean-Bernard Lévy: While our situation has improved, in part thanks to the excellent implementation of our performance plan, our investment remains high. So, we need to continue our efforts. Our new target is to sell between €2 billion to €3 billion worth of assets by 2020, and to reduce our operating expenses by €1.1 billion in 2019. Finally, we have once again benefited from the trust the State has placed in our Group, which has decided to take its dividend in the form of new shares until 2020. In so doing, the French State is clearly demonstrating its support for EDF and its role as a driving force in the energy transition.

- What is your view of the directions stated in the government’s multi-year energy programme?

Jean-Bernard Lévy: The direction announced by the government establishes a priority that fully concurs with EDF’s position, i.e., producing more low-carbon electricity and ensuring energy supply. The programme is clearly counting on renewable energy to reduce carbon levels with an ongoing solid nuclear foundation. This is good news for EDF as our strategy is heading in the same direction. For example, our Solar Plan and its target of commissioning an additional 30 GW by 2030, and our Grand Carénage plan to modernise and extend the lifespan of France’s nuclear power plants.

- What role can EDF play in this energy transition movement?

Jean-Bernard Lévy: The urgency around climate issues is an electricity challenge and EDF group is well placed to take up that challenge without being limited to focusing on financial performance alone. We develop concrete solutions that support the emerging collective movement. Things are starting to happen and low-carbon electricity is clearly the energy that is changing everything. Our role is to facilitate this transformation: in homes, regions and also in businesses.

- The State has asked you to review EDF’s organisational structure. Why?

Jean-Bernard Lévy: Underlying this discussion is the issue of the steady increase in the Group’s debt levels at a time when major investments will soon be needed.

- Why is EDF group running a new consumer campaign?

Jean-Bernard Lévy: Our “Devenons l’énergie qui change tout!” (Be the energy for change) campaign is a way of reiterating our position as the leader for low CO2 emission energy in France and in Europe. It shows that EDF supports the solutions and all those involved in creating a movement for change. Low-carbon electricity is the energy of change. This campaign invites everybody to join in that change with a strong slogan: “Be the energy for change.”
Be an efficient and responsible electricity company championing low-carbon growth.

For EDF, combating climate change requires a two-pronged approach: energy efficiency and low-carbon energy. To achieve these goals, the first solution is to develop low-carbon electricity to replace the fossil fuels used by consumers, households and industry. This will be backed by other solutions, such as renewable heat. This belief forms the foundation of our strategy, which is built around three aspects: innovation serving customers, low-carbon electricity and international expansion. This is perfectly consistent with the focus of the multi-year energy programme, which confirms that France will place greater emphasis on low-carbon electricity in which renewables will be increasingly present alongside a strong base of nuclear power. These clear signals allow EDF to roll out its own climate strategy entirely consistent with the country’s targets.
Consumers, businesses and cities are increasingly keen to make changes in their lighting, heating, production methods, consumption, travel, etc. This movement, the sum of individual initiatives and public decisions, is gradually gaining ground everywhere. Today, we are assisting our customers with how they engage in the energy transition by coming up with new products and services and technological innovations so that each person can control their energy consumption.

**Be the energy for change means helping our customers to consume less, and better.**
In 2018, Vert Électrique gained over 210,000 new customers.

EDF’s new electricity product, Digiwatt, is an addition to the family that includes Vert Électrique and the regulated sales tariff. Digiwatt is designed for customers seeking the autonomy, simplicity and speed provided by digital technology. Another advantage of this online service is the 5% price discount excluding taxes off the regulated sales tariff.(1)

Prices may rise or fall up to twice a year after having informed the customer.

Alexa, the smart voice
Amazon’s voice arrived in France in 2018. EDF took advantage of this opportunity to develop customer relations by introducing voice apps designed to simplify their lives. Customers can ask “Alexa, ouvre EDF” questions about their electricity supply contract, such as the amount of their bill, have documents emailed to them or get advice about how to save energy. Another app called “Alexa, ouvre EDF Jeux!” raises children’s awareness of the need to protect our planet. Sowee is also the leading supplier to have adopted Alexa in its connected unit for voice control of heating.

Vert Électrique
Speeding up the energy transition
Introduced at the end of 2017, Vert Électrique enables each person to play a role in the energy transition. The idea is simple: a quantity of renewable energy, equivalent to the customer’s consumption, is fed into the electricity grid. In 2018, over 210,000 new customers signed up for the Vert Électrique service. It includes two add on services designed to make the best use possible of cheaper prices at certain hours during the weekend (Vert Électrique Weekend) and for charging electric vehicles (Vert Électrique Auto).

EDF — 2019 At a glance
In 2022, EDF will supply electricity for 600,000 electric vehicles. This represents 30% of the market in France, the United Kingdom, Italy, and Belgium. EDF also plans to install 75,000 terminals and provide access to 250,000 interoperable terminals for its customers in Europe. Today, EDF is working with regions as they roll out large-scale electric mobility solutions. In 2018, the greater metropolitan areas of Lyon and Nice-Côte d’Azur selected the Group to extend their network of electric vehicle charging stations.

IZI by EDF
No. 1 services website
IZI by EDF is the Group’s new range of services available in France designed to give its customers peace of mind at home or work. The IZI by EDF website puts individuals and business customers into contact with independent tradespeople for small jobs or renovation projects. EDF has also introduced “Mon chauffage durable” (My sustainable heating), a comprehensive service for replacing heating oil, gas or coal fired boilers with a heat pump in order to reduce energy bills and CO₂ emissions for customers in France.

Motorways 4.0
See better for less
Entrusted to the LUWA (Citelum, Luminus, CFE and DIF) consortium, the Plan Lumières 4.0 is a smart lighting contract for the major highways in the Walloon region of Belgium. This twenty-year contract involves the gradual rollout of new lighting in 2019 and renovation of the LED network infrastructure, i.e., a total of 100,000 lighting points, over the first four years. The projected aim is a 76% reduction in electricity consumption. The entirely connected and smart network will allow the lighting intensity to be modulated depending on the traffic and situation.

Electricity Mobility Plan
Three aims
As a producer of low-carbon electricity and a major player in smart and fast charging, EDF aims to be the leading energy supplier for electric vehicles in France, the United Kingdom, Italy and Belgium, targeting total market share of 30%. It also wants to be the leading operator of charging terminals in these countries and the European leader for smart charging. In 2022, EDF will supply electricity for 600,000 electric vehicles, i.e., 30% of the market in France, the United Kingdom, Italy, and Belgium. It will also install 75,000 terminals and provide access to 250,000 interoperable terminals for its customers in Europe. Today, EDF is working with regions as they roll out large-scale electric mobility solutions. In 2018, the greater metropolitan areas of Lyon and Nice-Côte d’Azur selected the Group to extend their network of electric vehicle charging stations.

Rouen-Normandie
A green heating network
Dalkia, EDF’s subsidiary specialising in energy services, has won a contract to make the heating network for the Rouen-Normandie greater metropolitan area more environmentally friendly. With its solution, the network will double in size and switch from using 100% gas to an energy mix including 80% renewable energy. Dalkia has opted to use biomass, a locally sourced resource.

No. 1 French microgrid demonstrator in Singapore
The electricity solution for islands
MASERA is the microgrid successfully commissioned by EDF and its partners in Singapore. The aim is to make electricity affordable for isolated regions in Southeast Asia without access to an electricity grid or with inadequate supply. There are strong growth prospects for microgrids using renewable energy in this part of the world given the geography and lack of infrastructure.

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The commitment made by all governments at COP21 aims to limit the temperature increase to 2°C by 2100. This has triggered a collective response to act differently. Energy efficiency and a low-carbon economy are the main two ways of taking up this challenge. Because 97% of electricity in France is low carbon\(^{(1)}\) thanks to nuclear power and renewable energy, EDF plays a central role in achieving this target.

**Be the energy for change means eradicating CO\(_2\).**

\(^{(1)}\) Direct emissions excluding life cycle analysis (LCA) of generating plants and fuel.
Be the energy for change

MEANS ERADICATING CO₂.

With its nuclear sector fully operational to help meet the challenges ahead and with renewable energy growing fast, EDF is reasserting its position as the champion of low-carbon growth.
Solar Power Plan
First installations
The aim of the Solar Plan launched by EDF is to make the Group the leader for photovoltaic solar power in France, with a 30% share of this market by 2035. EDF Renewables operates 1.8 GW of gross capacity in France, of which almost 230 MWp of solar power. To install 30 GW between 2020 and 2035, EDF has already started to identify available land and to complete targeted acquisitions. In 2019, the company acquired the Luxel group. With 1 GWp of gross capacity in operation or under development in France, this acquisition represents a major step forward in reaching the Solar Power Plan’s targets.

Carbon
A strong commitment
It is thanks to EDF that France is Europe’s champion for low-carbon electricity generation. However, because of its size, the Group is also one of the 100 largest CO2 emitters in the world. For this reason, it made a significant commitment in 2018 to reduce its CO2 emissions by 40% by 2030, and to target carbon neutrality by 2050. The rollout of EDF’s Solar Power Plan and closing of its coal- and oil-fired power plants will contribute significantly to achieving this target.

Electricity Storage Plan
Supporting renewables
Storage is the key to stabilising network frequency with hydro pumping stations and giga-batteries, or to managing micro-networks in isolated places without grid access. By setting the target of installing 10 GW of new storage capacity worldwide, EDF is clearly demonstrating its aim to become the European leader in this sector by 2035. Significant progress was made in 2018, such as obtaining a contract to purchase electricity as part of the Big Beau Solar project – 128 MWp of solar power and 40 MW of battery storage – in the United States.
Many countries are seeking solutions for a step change in response to the issues of urbanisation, air pollution and population growth. Active worldwide, EDF is working with this energy transition movement by exporting its expertise in nuclear power, renewable energy and energy services. By 2030, the Group aims to triple its international business.

*Be the energy for change means promoting our low-carbon model.*
The Nachtigal hydroelectric dam in Cameroon will provide around one-third of the country’s power needs and will have a considerable positive impact on the local economy.

In India
A project for 6 EPRs
At the end of 2018, EDF handed NPCIL an initial, complete and conditional offer for the construction of six EPRs in India at the Jaitapur site. The agreement, signed in March 2018, covers the supply of engineering studies and the main equipment for the nuclear and conventional islands by EDF, Framatome and General Electric. With a total installed power of nearly 10 GW, Jaitapur is expected to be the largest nuclear project in the world. It will help reduce carbon emissions in India’s energy mix. This development is a step forward in India, given its high population growth and significant air pollution problems.

Wind and solar power
Massive new capacity
In 2018, 1.6 GW of gross potential was commissioned by EDF Renewables. For the first time, solar power projects outnumbered wind power farms. For example, five photovoltaic solar power plants were commissioned in Israel, with a total installed capacity of 101 MWp.

In Africa
Decentralised electricity production
In Africa, EDF group sells innovative decentralised electricity production solutions ranging from network supply to individual solar kits, as well as mini-grids. Thanks to these solutions, several thousand people in South Africa, Côte d’Ivoire, Ghana, Senegal and Togo now have electric lighting and the ability to power a range of low-energy domestic appliances, such as televisions or radios included in the offer, or to recharge their mobile phones. In Kenya, our customers can buy solar-powered water pumps for farming, which help significantly improve crop yields.

In Cameroon
An XXL dam
EDF, IFC and the Republic of Cameroon have signed a final agreement committing the parties to construct the Nachtigal hydroelectric dam (420 MW) in Cameroon. The largest ever multi-lateral funding for an electricity project in Africa was finalised with the other two shareholders, Africa50 and STOA. Once in operation, this hydroelectric plant will be the largest electricity generation plant in Cameroon. It will cover around one-third of the country’s power needs and will have a considerable positive impact on the local economy.

In China
The world’s first EPR
The world’s first EPR went into commercial operation in Taishan on 29 June 2018. It is the result of the largest cooperation project between China and France in the energy sector. In 2018, Unit 1 reached several milestones: fuel loading, connection to the electricity grid, ramp-up to full capacity and commercial launch. Several major tests have been run on Unit 2 with commissioning scheduled for autumn 2019.

EDF is getting ready for the future today as demonstrated by the direct power purchase agreement between EDF and Shell Energy North America to supply 132 MWp of solar energy in California for fifteen years.

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2018, a rebound in financial and operating performance

The Group achieved the high end of its EBITDA target range...

2018 EBITDA in billions of euros

<table>
<thead>
<tr>
<th>Year</th>
<th>€13.74</th>
<th>€15.26</th>
</tr>
</thead>
<tbody>
<tr>
<td>2017</td>
<td></td>
<td></td>
</tr>
<tr>
<td>2018</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Target range:
- €15.3 billion
- €14.8 billion

Double-digit growth in EBITDA for 2018.

This financial performance is mainly attributable to

a 15-year high in hydropower output in France...

Hydropower output\(^{(1)}\)
in TWh

<table>
<thead>
<tr>
<th>Year</th>
<th>2017</th>
<th>2018</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>37.1</td>
<td>46.5</td>
</tr>
</tbody>
</table>

Increase in hydropower output: +25.4%\(^{(2)}\)

...and a significant improvement in nuclear output in France...

Nuclear output

<table>
<thead>
<tr>
<th>Year</th>
<th>2017</th>
<th>2018</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>379.1</td>
<td>393.2</td>
</tr>
</tbody>
</table>

Sharp increase in availability of nuclear power in France: +3.7%\(^{(3)}\)

...with an unmatched level of safety.

Automatic shutdowns of EDF reactors since 2013\(^{(1)}\)

<table>
<thead>
<tr>
<th>Year</th>
<th>2013</th>
<th>2014</th>
<th>2015</th>
<th>2016</th>
<th>2017</th>
<th>2018</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>34</td>
<td>31</td>
<td>38</td>
<td>28</td>
<td>22</td>
<td>18</td>
</tr>
</tbody>
</table>

All-time low number of shutdowns.

2018 cash flow up €1.1 billion\(^{(1)}\)

(2) Excluding Linky, New developments and Group asset disposal plan.

(3) Hydropower output excluding island energy systems before deducting pumping.

(4) Output after deducting pumping: 30.0 TWh in 2017 and 39.2 TWh in 2018.

(1) An automatic shutdown is a reactor safety and protection system. It is a key safety indicator that measures quality and diligence in reactor operation.
Continual commitment to low-carbon growth

Over 90% of the Group’s net investments contribute to reducing the energy system’s carbon intensity...

Total net investments (excluding Group asset disposal plan) in billions of euros

![Graph showing net investments](image)

...financed partly by disposals, which help to reduce the Group’s carbon footprint.

Performance plan: debt reduction and strategic refocusing, with €10 billion in disposals between 2015 and 2018

<table>
<thead>
<tr>
<th>Category</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Non-controlled assets</td>
<td>€4.3 billion</td>
</tr>
<tr>
<td>CO₂ intensive businesses and non-core markets</td>
<td>€1.6 billion</td>
</tr>
<tr>
<td>Gas infrastructure assets</td>
<td>€1.7 billion</td>
</tr>
<tr>
<td>Real estate assets</td>
<td>€1.6 billion</td>
</tr>
<tr>
<td>Other</td>
<td>€0.8 billion</td>
</tr>
</tbody>
</table>

Over €3 billion in disposals of carbon intensive assets between 2017 and 2018.

95% of EDF’s research and development budget in France dedicated to decarbonising and transitioning energy systems.

Innovative financing instruments.

Four Green Bond issuance since 2013 in billions of euros

![Graph showing Green Bond issuance](image)

Financing capacity of €30 million a year in startups with EDF Pulse Croissance

Four areas of focus

<table>
<thead>
<tr>
<th>Sustainable management of regions</th>
<th>Performance of generation tools</th>
</tr>
</thead>
<tbody>
<tr>
<td>Decentralised energy systems</td>
<td>Services to the home</td>
</tr>
</tbody>
</table>

Financing of:
- 25 wind and solar projects worldwide.
- Over 400 programmes to renew, upgrade and develop existing hydropower facilities in France.

(1) Net debt reduction impact.
### EDF group

<table>
<thead>
<tr>
<th>Sales</th>
<th>Change</th>
</tr>
</thead>
<tbody>
<tr>
<td>€69 billion</td>
<td>+4%</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>EBITDA</th>
<th>Change</th>
</tr>
</thead>
<tbody>
<tr>
<td>€15.3 billion</td>
<td>+11%</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Customers</th>
<th>Change</th>
</tr>
</thead>
<tbody>
<tr>
<td>39.8 million</td>
<td>+34.7 M electricity and 5.1 M gas</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Employees</th>
<th>Change</th>
</tr>
</thead>
<tbody>
<tr>
<td>165,790</td>
<td>-10%</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Carbon-free generation</th>
<th>Change</th>
</tr>
</thead>
<tbody>
<tr>
<td>90%</td>
<td>-</td>
</tr>
</tbody>
</table>

### EBITDA by reporting segment in 2018

<table>
<thead>
<tr>
<th>Segment</th>
<th>EBITDA (bn)</th>
</tr>
</thead>
<tbody>
<tr>
<td>France – Generation and supply activities</td>
<td>€15.3 bn</td>
</tr>
<tr>
<td>France – Regulated activities</td>
<td>€15.3 bn</td>
</tr>
<tr>
<td>International</td>
<td>€126.5 GWe</td>
</tr>
<tr>
<td>United Kingdom</td>
<td>€80.6</td>
</tr>
<tr>
<td>Italy</td>
<td>€15.3 bn</td>
</tr>
<tr>
<td>United States</td>
<td>€15.3 bn</td>
</tr>
<tr>
<td>Other</td>
<td>€10.8</td>
</tr>
</tbody>
</table>

### Installed capacity

<table>
<thead>
<tr>
<th>Source</th>
<th>Capacity (GWe)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Nuclear</td>
<td>58%</td>
</tr>
<tr>
<td>Gas</td>
<td>10%</td>
</tr>
<tr>
<td>Renewables</td>
<td>32%</td>
</tr>
<tr>
<td>Other</td>
<td>4%</td>
</tr>
<tr>
<td>Coal</td>
<td>5%</td>
</tr>
<tr>
<td>Fuel oil</td>
<td>4%</td>
</tr>
<tr>
<td>Hydropower</td>
<td>17%</td>
</tr>
<tr>
<td>Other renewables</td>
<td>8%</td>
</tr>
</tbody>
</table>

### EDF group low-carbon strategy

<table>
<thead>
<tr>
<th>Year</th>
<th>CO₂ emissions (Mt)</th>
</tr>
</thead>
<tbody>
<tr>
<td>2013</td>
<td>35.5</td>
</tr>
<tr>
<td>2017</td>
<td>30.4</td>
</tr>
<tr>
<td>2018</td>
<td>25.3</td>
</tr>
<tr>
<td>2023</td>
<td>17.6</td>
</tr>
<tr>
<td>2030 target</td>
<td>30 (down 40% from 2017)</td>
</tr>
</tbody>
</table>

(1) Including marine energy: 0.5 TWh.
(2) Direct emissions excluding the life-cycle analysis of generating plant and fuel.
(3) Including SEI and PEI emissions in non-interconnected regions (mainly islands).
(4) The direct emissions shown in the 2018 registration document (March 2019) includes, for some minor emission sources, an estimate based on the Group scope and data at the end of 2017. The actual value (35.7 Mt CO₂) reflects the change in scope between 2017 and 2018, in particular the integration of Framatome.
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