







# PART 1 OUR STRATEGY, OUR ACTIONS



The outbreak of Covid-19 has sparked an unprecedented health and economic crisis around the world.

It is urgent to kickstart the recovery and EDF is there to support all its residential customers, business clients large and small and local authorities to facilitate the revival of economies and society. We consider that, in times like these, solidarity is even more closely connected with performance.

EDF strongly believes that as a result of this crisis, society will have developed greater expectations for equality, as well as demand greater efforts in the fight against the climate breakdown and the extinction of biodiversity.

The urgent need to get the economy back up and running must not distract from the climate emergency.

For the energy we will need in a more energy efficient society, electricity is the solution. With 90% of its electricity generation carbon-free, representing an emissions intensity of 55 g of CO<sub>2</sub>/kWh, EDF already produces five times less CO<sub>2</sub> than the European average. This momentum will only increase as we continue to undertake new tangible commitments to achieve carbon neutrality by 2050.

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True to the public service values that bind the company and its 165,000 employees, EDF is more than ever taking steps to ensure our energy future is fair, innovative and sustainable.

Be the energy for change. Energy that is increasingly carbon-free, simple and efficient. SUPPORTING OUR CUSTOM THROUGH TH COVID-19 CR



80,000

employees working from home to support our clients (individuals, businesses, local authorities) and roll out our support measures. 6,000

technicians in the field, to ensure continuity of equipment maintenance services for our clients, in particular healthcare establishments, and energy services. Including 1,200 technicians from our Dalkia subsidiary. 200

solidarity advisors working alongside social workers to support our most vulnerable customers.

# EXCEPTIONAL SUPPORT MEASURES



Suspension of cut-offs, power reductions and late payment penalties for **residential customers** 

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Delayed bill payments for **SMEs** eligible for the Solidarity Response Fund put in place by the French government

Accelerated payment for our SME **suppliers** 

# A PURPOSE TO GUIDE EDF



"Build a net zero energy future with electricity and innovative solutions and services,



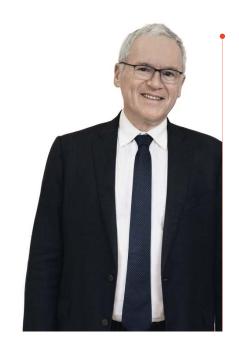








to help save the planet and drive wellbeing and economic development"



#### **MESSAGE FROM JEAN-BERNARD LÉVY**

"This raison d'être, now included in our articles of association, summarises the EDF group's determination to rise to the dual challenge of helping to bring about the economic recovery while also achieving France's and Europe's ambition of carbon neutrality."

Jean-Bernard Lévy
Chairman and Chief Executive Officer

# GOING FURTHER TO ACHIEVE CARBON NEUTRALITY BY 2050:

In 2019, EDF ramped up the development of renewable energies in France and throughout the world: Double wind and solar capacity under construction, i.e. 4.4 GW.

A target to

# double

renewable energy capacity by 2030 (compared with 2014 levels).

Working to eliminate CO<sub>2</sub> by leveraging nuclear power and renewables

#### **Stronger commitments:**

- > We have stepped up our reduction target for direct CO₂ emissions by 2030 from 40 to 50% (compared with 2017 levels).
- > For the first time, EDF has pledged to reduce its indirect CO<sub>2</sub> emissions, in particular those related to customer consumption.

EDF has joined the "Business Ambition for 1.5 degrees" coalition alongside 200 other companies throughout the world.

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Working to achieve the "Science Based Targets initiative" (SBTi) label, supported by the UN Global Compact.

An ambition to achieve

## carbon neutrality

by 2050.



2019 2030

of electricity generated by the

EDF group in 2019 was carbon free,

thanks to nuclear and hydropower.

Through the Multi-year Energy Programme, published in April 2020, France has set itself energy production targets for all channels for 2023 and 2028. The EDF group will play an active role in reaching these targets.

#### THREE CORE ANGLES FOR EDF

- Bolster the regulatory framework to control existing nuclear facilities and protect consumers against rising market prices beyond 2025.
- Optimise the Group's structure in line with the energy transition in France and protect its financial rating.
- Prepare the case for building new nuclear plants in France ready for when the decision is taken in 2021.



# THREE STRATEGIC PRIORITIES PURSUED THROUGH CAP 2030

To be a responsible and efficient electricity producer that champions low-carbon growth.



Serving almost 39 million customer sites worldwide requires EDF to continually innovate and reinvent itself in order to better meet their expectations.



With its high percentage of low-carbon electricity, EDF is helping to drive the energy transition. The carbon intensity of its kilowatt hour is very low at just 55 g of CO<sub>2</sub>/kWh in 2019, which is among the best in the world.



EDF is bolstering its position in the European market and is expanding in Africa, South America and Asia.

MEANS SUPPORTING
OUR CUSTOMERS
TO CONSUME LESS
AND BETTER

A refreshed range of packages and services

Mes Jours Zen
Electricity to suit all lifestyles.

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- Low carbon hydrogen,
  a new market.
- **DREEV** promoting economical and participative electromobility.
- IZI by EDF, an increasingly comprehensive service platform.

Stepping up solar self-sufficiency

MEANS SUPPORTING **OUR CUSTOMERS** TO CONSUME LESS **AND BETTER** 

Growth in energy services for local authorities

**Specialists in energy** services and managing heating and cooling systems, Dalkia extends 80% of its contracts and signs new ones:

> Urban heating networks for Grande Île in Vaulx-en-Velin and Villeurbanne for 15 and 1/2 years, > Energy performance contract for 26 Safran facilities.

**Geographic expansion** with the acquisition of:

> Aegis Energy Services in the US,

> Breathe in the UK.

**Dalkia innovates with** a "broad spectrum" biomass boiler for the heating network at Rouen-Bihorel

MEANS STEPPING UP
VERY LOW CARBON
GENERATION BY
BUILDING ON FOUR
CORE PLANS

Deployment in line with the objectives pursued

# Electric Mobility Plan Become the leading energy provider in Europe for electric mobility by 2022:

 The leading electricity supplier in France, the UK, Italy and Belgium, with the aim of reaching 30% market share. 07

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- The leading operator of electric charging points in these countries.
- The leading provider of smart charging solutions in Europe.

#### **Electricity Storage Plan**

- By 2035, develop 10 GW of new storage capacity throughout the world, representing investment of €8 billion.
- Double investment in R&D between 2018 and 2020.

#### Solar Plan

 Become the leading provider of photovoltaic power in France, targeting the development of approximately 1 GW per year on average between 2020 and 2028 to reach 30% of market share by 2035.

# Launching the Excell Plan for nuclear power

• The aim is to strive for excellence to continue to play an active role in decarbonising energy.

MEANS FACILITATING
THE ENERGY
TRANSITION
THROUGHOUT THE
WORLD

Success in hydropower and selective developments



#### In China,

the second EPR was commissioned in Taishan. The two nuclear power plant units, which supply electricity to 5 million homes, avoid 21 million tonnes of CO<sub>2</sub> emissions per year.

#### In Brazil,

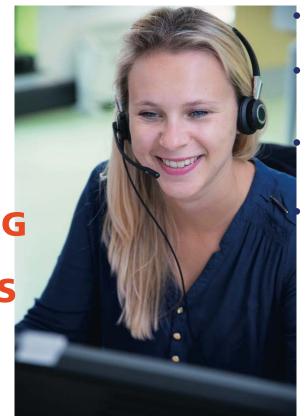
the country's largest hydroelectric dam (Sinop) was commissioned, which supplies electricity to 1.6 million homes.

#### In Côte-d'Ivoire,

unlocking the potential of biomass, the largest source of renewable energy in sub-saharan Africa.

A first pumped storage hydroelectricity plant in Dubai (project management assistance – EDF construction oversight)

TO SUCCEED, EDF IS TRANSFORMING ITSELF AND ITS EMPLOYEES



#### **Working differently**

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to unleash energy

#### **Collective intelligence**

to orient the company's strategy and action

# Harnessing intrapreneurship

to ramp up innovation

#### **Digital technology**

to facilitate the transformation

#### **Five drivers of transformation**

- > Health & safety
- > Digital technology and new ways of working
- > Empowerment and simplification
- > Skills
- Recognition

# TO ACCELERATE INNOVATION, EDF IS WORKING WITH START-UPS



• The aim of EDF Pulse Croissance:

Help new business and future business lines emerge.

- Four areas for investment:
  - Regions
  - Housing
  - Decentralised energy
  - Industry
- In 2019, a financing capacity of €60 million in start-ups and innovative projects with EDF Pulse Croissance, the Group's investment fund and incubator.

- Investment in two start-ups:
  - MyBus, a smart mobility app that currently covers 200 public transport networks in France, and Energy2market, specialising in the aggregation of renewable energy production and local flexibility.

 Through EDF Pulse, an open innovation network (bringing together a range of stakeholders including EDF customers and its R&D department) 01

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- 29 projects recognised by EDF Pulse start-up awards in 6 years.

and financial grants:

- Creation of three subsidiaries that emerged from intrapreneur projects:
  - Hynamics, to produce and market low-carbon hydrogen,
  - DREEV, to develop smart charging solutions for electric vehicles,
  - Exaion, which provides businesses with an eco-responsible digital offering specialising in blockchain projects.

#### **Assets and resources**

#### **Business model**

#### **Customer proximity**

- 33.6 million customers in electricity and 5.3 million customers in gas(1)
- Leading brands: EDF, Edison, Luminus, Dalkia
- · 47 million customer visits on digital consumption monitoring platforms(2)

#### A human ambition

- 165,000 employees<sup>(3)</sup>
- 80% of employees attended a training course during the year(3)

#### An ambitious innovative ecosystem

- EDF Pulse Croissance, a structure dedicated to incubation and support for start-ups, with a financing capacity of €60 M in 2019
- More than 2,700 R&D employees<sup>(4)</sup>
- Consolidated R&D budget of €713 M in 2019

#### **Major industrial assets**

- 122.3 GW of electricity generation capacity(3)
- · An integrated nuclear industry EPR technology
- A 33 GW pipeline of renewable wind and solar projects(3)
- 1.4 million km of distribution network<sup>(5)</sup>
- 26 million smart meters installed<sup>(3)</sup>
- 340 heating and cooling networks operated by Dalkia

#### A solid financial base

- · Total consolidated balance sheet: ≈€300 billion
- · No. 1 investor among European utilities • (€14 billion in 2019)

#### A stron CDP commitment

- A rat sustamazyrics Climate Change
- Nearly €10 billion of green and sustainable fundina

#### "Raison d'être" of EDF (1)

To build a carbon neutral energy future that blends the need to safeguard the environment, well-being and growth through electricity and innovative solutions and services



Our 6 CSRG at the heart of our performance

#### Climate change

People development

**Energy poverty Energy efficiency** 

Dialogue and consultation

**Biodiversity** 

Committe ( BUSINESS 1.5°C ) Electricity output of 557.6 TWh. 90% decarbonised(1) with emissions of 55 g of CO<sub>2</sub>/kWh (2)

in 2019 EDF, a water sharing player: water intensity of 0.87 l/kWh in 2019<sup>(3)</sup>

Value creation - 2019

For the climate







#### For customers

- High customer satisfaction level
- More than 894,000 struggling customers received energy assistance(4)







#### For partners and territories

- ≈ 100 academic ad industrial partnerships
- SMEs account for between 22% and 26% of EDF and Enedis procurements-
- · Nearly 213 000 direct, indirect and induced jobs(5)
- Nearly 90% of projects are subject to consultation(6)







#### For employees

- 64%(7)
- Women represent 27.3% in Management Committees(8)
- An average salary equity ratio<sup>(9)</sup> of 6.8











Shareholder dividends Target distribution rate(13) 45%-50%

Sales

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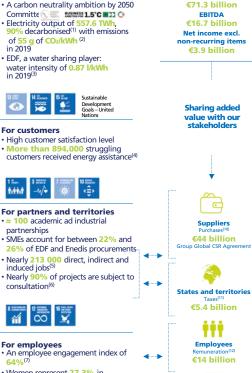
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# PART 2 THE GROUP'S FINANCIAL AND NON-FINANCIAL PERFORMANCE

# EDF GROUP KEY FIGURES IN 2019



■ €16.7 billion EBITDA 8.4% organic growth<sup>(2)</sup> 

- €1.8 billion
  cash-flow in 2019.
  Three times the target set
- €13.9 billion

  total net investment (excluding

  Group asset disposal plan)
- 38.9 million customer sites<sup>(4)</sup>
- **164,727** employees

# 2019, CONTINUATION OF REBOUND IN FINANCIAL PERFORMANCE

**RECORDED IN 2018** 

Sharp increase in Group EBITDA, which came in at the high end of the target range...





2019(2)

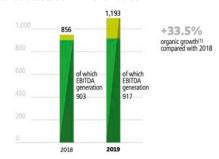
of 8.4%(3).

#### This performance is mainly attributable to

better price conditions in France and the UK...

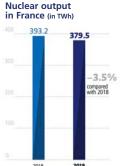


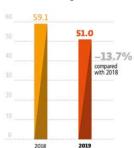
...buoyant operations in development and sales of structured assets at EDF Renewables.



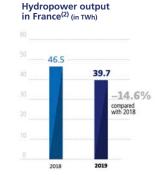
...and comes despite a drop in nuclear output in France and the UK, as well as poor hydrological conditions in France.

Nuclear output in





the United Kingdom (in TWh)



In connection with the extended shutdowns of Hunterston B and Dungeness B in 2019.

# CONTINUAL COMMITMENT TO LOW-CARBON GROWTH

97% of the Group's net investments contribute to decarbonising the electricity system.

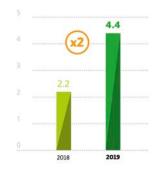


95% of R&D operating budgets in France allocated to electricity system decarbonisation and transition.



#### Ramping up the development of renewables.

Construction under way to double wind and solar in GW

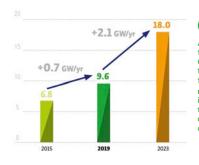


A large proportion is financed through Green Bond issues, with EDF Renewables using them to finance over £485 M worth of projects in 2019.

#### Balanced portfolio of solar and wind projects in GW



#### Target of 18 GW net installed capacity in 2023 in GW



A portion will be financed by new Green Bond issues, the framework for which was reviewed in January 2020 to include new categories of projects.

#### **EDF GROUP**

**€71.3 billion** sales<sup>(1)</sup> 3.5% organic growth<sup>(2)</sup>

### **€16.7 billion** EBITDA 8.4% organic growth<sup>(2)</sup>

**38.9 million** customer sites<sup>(3)</sup> (33.6 million electricity and 5.3 million gas)

**164,727** employees

90% carbon-free generation(4)

Installed capacity<sup>(1)</sup> in GWe

4.1 GWe

7.8 GWe

Gas

12.1 GWe

Hydropower(2)

21.6 GWe

18%

3.7 GWe

122.3 GWe

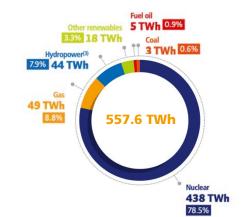
Nuclear

73.0 GWe

#### **EBITDA by reporting segment** In billions of euros



#### Electricity generation<sup>(1)</sup> in TWh



#### Total net investments, excluding disposal plan

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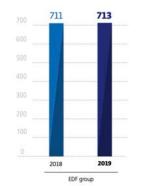


#### Heat generation in TWh

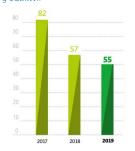


#### **EDF GROUP**

# Net research and development expenses in millions of euros



## EDF group carbon intensity<sup>(1)</sup> in g CO<sub>2</sub>/kWh



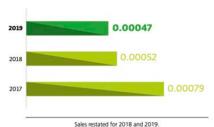
Reduction due to the sharp drop in the use of coal to generate electricity and heat within the Group, partially replaced by natural gas, which produces far fewer CO<sub>2</sub> emissions.

## Breakdown of net research and development budget, EDF group



# Ratio of Scope 1 & 2 CO<sub>2</sub> emissions in the Group GHG assessment to Group sales

in Mt CO2 ea/€M

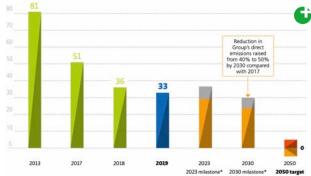


Sales restated for 2016 and 2019

By way of comparison, the ratio of Scope 1 and 2 emissions to EDF group sales is 5 times lower than that of its competitors [average calculated from the 2019 figures disclosed on the CDP website for the following companies: Engie (0.001142), Iberdrola (0.000863), RWE (0.009), Fortum (0.0039) and Enel (0.00127)].

#### Zero or almost zero direct greenhouse gas emissions<sup>(1)</sup> in 2050

in Mt CO<sub>2</sub> eq



EDF group has committed to achieving carbon neutrality in 2050 through:

neutrality in 2050 through:
- Almost zero direct

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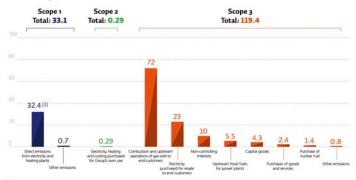
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- As great a reduction as possible in indirect emissions under national policy frameworks - Offsetting residual
- policy frameworks
   Offsetting residual
  emissions through negative
  emission projects

#### Assessment of EDF group greenhouse gas emissions in 2019

in Mt CO<sub>2</sub> equivalent



Scope 1: direct GHG emissions due to electricity and heat generation.

Scope 2: indirect GHG emissions associated with the generation of efectricity, heating and cooling for the Group's own use.

Scope 3: indirect GHG emissions from operations not included in scopes 1 and 2.



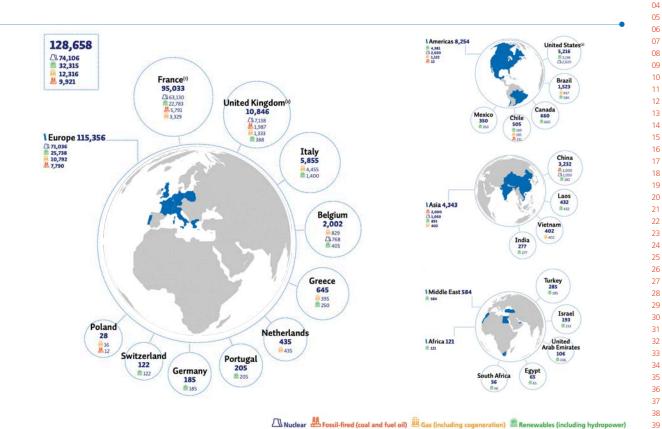
#### **EDF GROUP'S NET INSTALLED CAPACITY BY COUNTRY (in MWe)**

AT 31/12/2019

EDF group's transformation is based on an energy mix that combines nuclear power with renewables. The Group wants to be a key player in the energy programmes of France and the core European countries where it operates by participating in decarbonising the European economy in phase with public policies. Outside of Europe, the Group's investment choices focus on low-carbon projects, especially hydro-, wind and solar power.

Data consolidated according to EDF's percentage ownership in Group companies, including associates and joint ventures.





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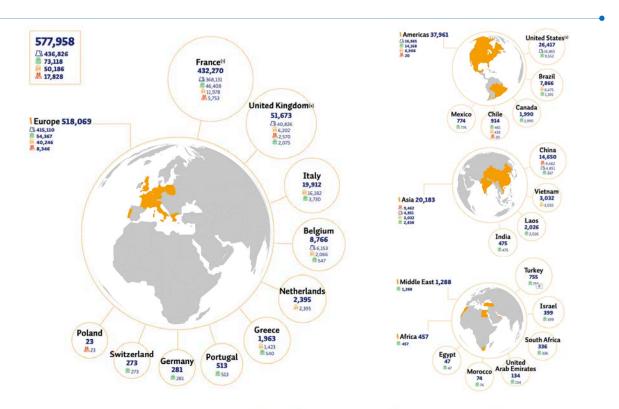
#### **EDF GROUP'S NET GENERATION BY COUNTRY** (in GWhe)

AT 31/12/2019

The Group's operational performance in 2019 was marked by a drop in nuclear output in France and the UK due to lower availability of the fleet as a result of extended nuclear unit shutdowns. Hydropower output in France was also down by over 14% compared with 2018 because of very poor hydrological conditions in the first nine months of the year. In China, Unit 2 of the Taishan EPR was commissioned.

Data consolidated according to EDF's percentage ownership in Group companies, including associates and joint ventures.





#### **EDF GROUP'S NET RENEWABLE CAPACITY BY COUNTRY** (in MWe)

AT 31/12/2019

The EDF group is the leading electricity company for installed capacity in renewables in France and the European Union, and it confirmed its acceleration in renewable energy in France – with almost 200 MW of capacity commissioned, 2019 was a record year for onshore wind power. The acceleration is part of the Group's CAP 2030 strategy, the goal of which is to double global capacity in renewables to 50 GW net in 2030.

Data consolidated according to EDF's percentage ownership in Group companies, including associates and joint ventures.







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Belgium 405



United Kingdom 388

384

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**∄** 432

177

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103

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India 277

China 182







| Americas(2)

United States 3,196

4,981

3,943

Æ 833

**∄** 205

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Canada 660

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Europe Americas Asia Africa/Middle East







#### EDF GROUP'S NET RENEWABLE GENERATION BY COUNTRY (in GWhe)

AT 31/12/2019

With over 73 TWh generated in 2019, the EDF group is European leader in renewables, the largest producer of hydropower in the EU, and an active driver of the energy transition. The share of renewables in the Group's power generation mix now stands at over 11%.

Data consolidated according to EDF's percentage ownership in Group companies, including associates and joint ventures.







7 2,047

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= 2

France(1) 46,408



Belgium 547

Greece 540

408

**138** 

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Turkey 755

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Americas(2)

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Europe Americas Asia Africa/Middle East



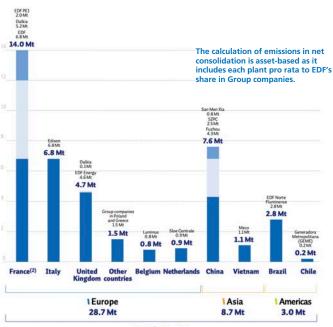




#### EDF GROUP'S CO<sub>2</sub> EMISSIONS IN 2019,

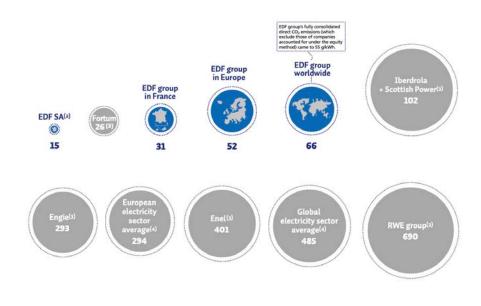
#### A CONTINUOUS DOWNWARD TREND

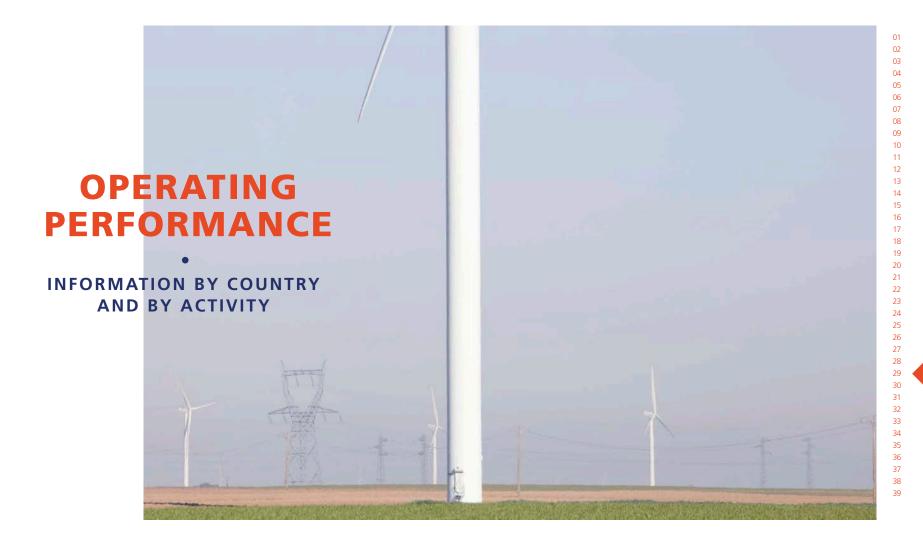
CO<sub>2</sub> direct emissions of EDF group companies linked to electricity and heat generation<sup>(1)</sup> in Mt



1 Total: 40.4 Mt

# Comparison of specific CO<sub>2</sub> emissions of the EDF group and a panel of European electricity utilities<sup>(1)</sup> in a/kWh





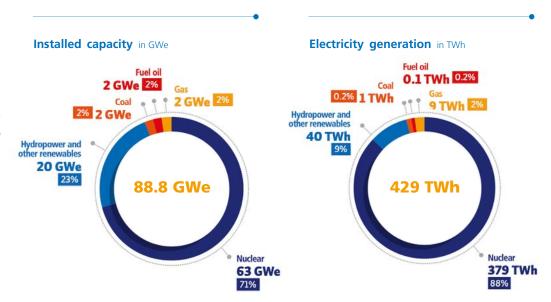
#### **FRANCE**

#### EDF – GENERATION AND SUPPLY ACTIVITIES

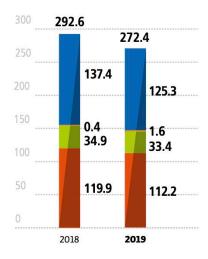
**€7,615 million** EBITDA<sup>(1)</sup> 16.1% organic growth<sup>(2)</sup>

**28.8 million** customers<sup>(3)</sup> (27.1 million electricity and 1.7 million gas)

**60,707** employees<sup>(4)</sup> **98%** carbon-free generation<sup>(5)</sup>



#### Sales to end-customers 2018-2019<sup>(6)&(7)</sup> in TWh



 Local authorities, industry and small businesses (market prices, including transitional offer)
 Residential customers – market prices
 Local authorities, industry and small businesses (at regulated tariffs)<sup>(8)</sup>
 Residential customers (at regulated tariffs)

#### **FRANCE**

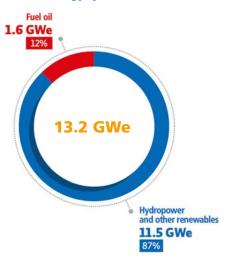
### EDF – REGULATED ACTIVITIES (ENEDIS, ÉS<sup>(1)</sup> AND ISLAND ENERGY SYSTEMS)

**€5,101 million** EBITDA (2) 0.4% organic growth(3)

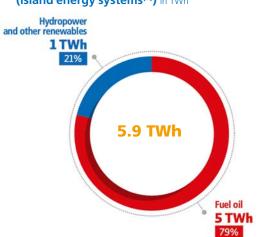
**1.8 million** customers (1.7 million electricity and 0.1 million gas)

**43,539** employees **21%** carbon-free generation for island energy systems<sup>(4)</sup>

Installed capacity (island energy systems<sup>(5)</sup>) in GWe

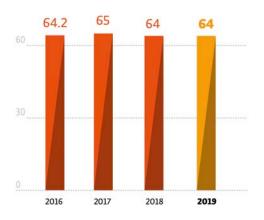


Electricity generation (island energy systems<sup>(5)</sup>) in TWh



#### **Equivalent outage time Enedis**(6)

in minutes (excl. exceptional and transport-related incidents)



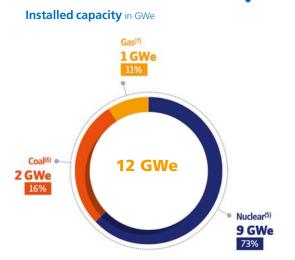
#### **UNITED KINGDOM**

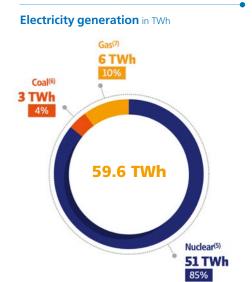
#### **EDF ENERGY**

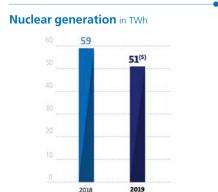
**€772 million** EBITDA<sup>(1)</sup> down 4.6% organically<sup>(2)</sup>

**5 million** customers (3 million electricity and 2 million gas)

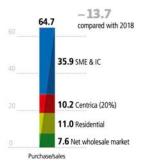
**14,048** employees<sup>(3)</sup> **85%** carbon-free generation<sup>(4)</sup>











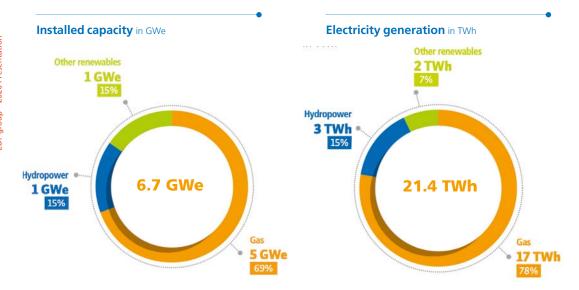
### **ITALY**

EDISON

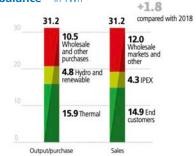
**€578 million** EBITDA<sup>(1)</sup> 20.8% organic growth<sup>(2)</sup>

**1.5 million** customers<sup>(3)</sup> (0.6 million electricity and 0.9 million gas)

**4,682** employees **22%** carbon-free generation<sup>(4)</sup>

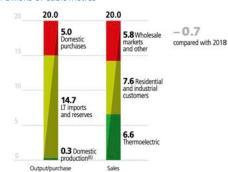


# Upstream/downstream electricity balance<sup>(5)</sup> in TWh



#### **Upstream/downstream gas balance**

in billions of cubic metres

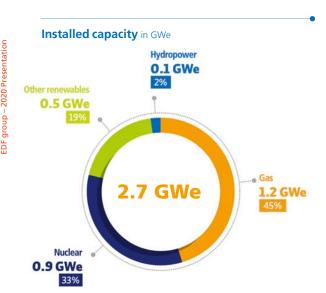


**€206 million** EBITDA<sup>(2)</sup> 38.6% organic growth<sup>(3)</sup>

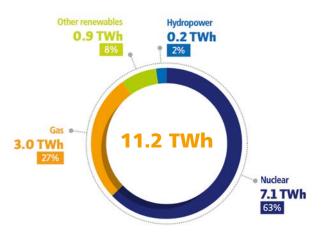
**1.7 million** customers (1.1 million electricity and 0.6 million gas)

2,113 employees

73% carbon-free generation(4)







#### **FRAMATOME**(1)

**€527 million** EBITDA<sup>(2)</sup> 3.0% organic growth<sup>(3)</sup>

**14,630** employees

**38** industrial installations in the world

#### A major player in the nuclear sector







#### **Equipment manufacturing**

**Over 100** power plants equipped by Framatome in 11 countries.

#### Fuel

**Over 226,000** fuel assemblies loaded in over **100** reactors in operation around the world.

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#### Large-scale project management

Participation alongside EDF in construction and commissioning of five EPR reactors: Flamanville 3 (France) Taishan 1 and 2 (China) Hinkley Point C 1 and 2 (United Kingdom)

#### **EDF RENEWABLES**

#### INTERNATIONAL

**€1,193 million** EBITDA<sup>(1)</sup> 33.5% organic growth<sup>(2)</sup> €917 million EBITDA generation down 0.9% organically<sup>(2)</sup>

#### Installed capacity<sup>(4)</sup> in GWe

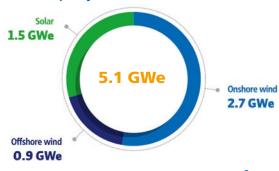


**3,685** employees **100%** carbon-free generation<sup>(3)</sup>

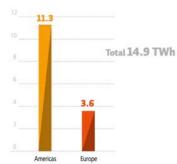
#### **Electricity generation** in TWhe



#### **Net capacity under construction** in GWe



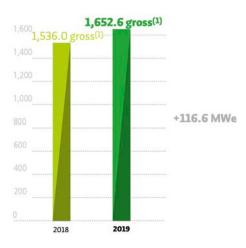
## Operation and maintenance capacity in TWh



#### **EDF RENEWABLES**

#### FRANCE

#### Growth of wind power in MWe



## Onshore wind farms commissioned in 2019

- Faydunes **(13.8 MW)**
- Joncels (6.3 MW)
- Côteaux (38 MW)

  An
  additional
- Mazurier (12.8 MW) 119.7 MW
- Pays d'Anglure (21.6 MW)
- Les Taillades (27.2 MW)

## Onshore wind farms under construction at end-2019

An additional 171.2 MW

#### Offshore wind farms at end-2019

4 projects with a cumulative capacity of 2 GW, of which 480 MW under construction.

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#### Investments: about €6 bn

in partnership with Enbridge.

#### **Under construction**

Saint-Nazaire wind farm (480 MW)

#### **Under development**

- Fécamp wind farm (500 MW) and Courseulles-sur-Mer (450 MW) commissioning in 2024.
- Provence-Grand Large wind-farm, pilot floating wind farm project (24 MW).

#### French solar power plan

Target: 30% market share in 2035.

**1 GW** of projects in portfolio (with the acquisition of Luxel).

**2,000 ha** of land made available (x7 vs 2017).

**500 MWp** authorised.

**23 projects won in 2019** in CRE<sup>(2)</sup> calls for tender totalling 180 MWp.

#### **DALKIA**

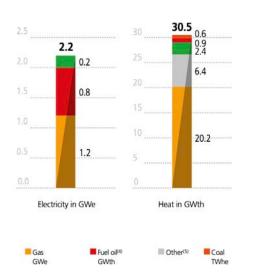
#### INCLUDING DALKIA WASTENERGY

**€349 million** EBITDA<sup>(1)</sup> 4.8% organic growth<sup>(2)</sup>

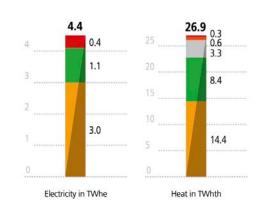
**80,000** energy installations around the world

**16,563** employees **24%** carbon-free generation<sup>(3)</sup>

# **Installed capacity Electricity** in GWe and heat in GWth



# Net generation Electricity in TWhe and heat in TWhth



#### ■ Biomass and other ENR<sup>(6)</sup> TWhth

#### Breakdown of sales by activity<sup>(7)</sup>

